



The Real Scene from  
ROCK-GREEN REALTORS®  
ASSOCIATION  
www.RockGreenRealtors.com

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Janesville, WI 53546  
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## A word from your President By Connor Fox

Hello everyone! I know I say this every month, but I cannot believe that it is already July! This year is honestly going so fast. I'm definitely not ready for summer to be half over already. I am just getting started with my summer activities! I hope everyone has a wonderful 4<sup>th</sup> of July holiday and has a little time to relax and take a break.

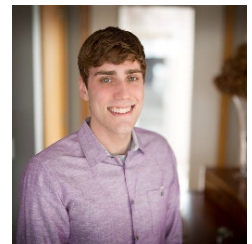
There are still a lot of crazy things happening in our real estate market. Interest rates are hovering a little over 6% for a 30 year fixed when I did a quick search on them. Still really good for buyers who are still interested in buying a home. We are still suffering from a lack of inventory. At the time of my writing this newsletter, there were only 52 active listings in the city of Janesville without offers on them. That is wild to think about. It is still a great time to sell so if you know of anybody who has contemplated listing their home, encourage them to bite the bullet because they will most likely get what they are asking : )

We had a great membership meeting in June with special guest James Otterstein giving us a presentation about what is going on economically in the Rock County area. Membership meetings are a great way to discover what is going on with the Association; I would encourage everyone to attend one! Keep an eye out for information about the next one. Registration forms are out for the Association outing at ABC Supply Stadium on August 10<sup>th</sup>, let Sue or Vicky know if you would like to attend! Registration is also well under way for the Association golf outing on August 4<sup>th</sup> at Glen Erin! Register for just dinner or just golf or both! There is also registration forms that have been emailed out about the Association bags tournament to Emmy's Bar benefitting Project 16:49. If anybody has any questions about any of the events going on for the Association, Don't hesitate to reach out!

As always, if anybody is interested in getting involved with the Association in any capacity, don't hesitate to reach out to Vicky, Sue or myself.

All the best,

Connor



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# ROCK-GREEN REALTORS® ASSOCIATION, INC.

## BAGS TOURNAMENT / TO BENEFIT PROJECT 16:49



**Sunday, July 24<sup>th</sup>**  
**Starting at Noon**  
**@ Emmy's Bar**  
**3900 Milton Ave.**

- \*Open to the first (26) 2-person teams. Entry Fee \$25 per person.
- \*Prizes for 1<sup>st</sup> – 6th place. (Depending on # participants)
- \*50/50 and Silent Auction to benefit Project 16:49 We are also collecting items from their “Wish List” below. You can bring items to the event or drop them off at the Association office. 4451 Woodgate Dr., Janesville
- \*Food and drinks will be available for purchase.
- \* This event is open to all! Come and mingle and maybe bid on an item or two. Drop off your items and stay and have some fun, meet up with old friends and meet some new ones. All donations are appreciated.

**Registration and Payment Deadline will be July 15<sup>th</sup>, 2022**

Team Name		
Player one name		
Player two name		

NAME

CONTACT INFORMATION (PHONE # / EMAIL)

- \* Payment Options online Venmo acct: @RockGreen-Realtors
- \*Check or Cash, mail or drop off at the Association Office. 4451 Woodgate Dr, Suite 100 Janesville, WI 53546.
- \*C/C (an automatic 4% charge will be added to your payment)

**\*WISH LIST: Backpacks, College rule spiral notebooks, pens, pocket folders, colored pencils, earbuds, deodorant, lip balm, tissue (travel packs), meat sticks, trail mix (single serve packs), microwave cups (mac & cheese, ravioli/pasta, soup), gift cards (food, gas, retail). \*Hygiene items, paper goods, laundry & cleaning supplies are also appreciated.**

## EXECUTIVE COMMITTEE

### PRESIDENT

Connor Fox  
756-4196  
connorfox@c21affiliated.com

### PRESIDENT-ELECT

Verna Saladino  
755-5400 |  
verna@thebriggsrealtygroup.com

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756-3932 |  
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### SECRETARY

Tammy Cherry  
754-2121 | tcherry@shorewest.com

### LOCAL DIRECTORS

Jerry Morse | Past President  
754-5300 |  
morserealestate@hotmail.com

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Neil Kerwin  
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Donya Bundy  
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sarahmclean@realtyexecutives.com

John Mansur  
728-7801 | john@davemansur.com

Stephanie Mawhinney  
1-year term  
754-0700 | scm@knightbarry.com

### ROCK-GREEN STAFF

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608-755-4854

Vicky@rockgreenrealtors.org

Sue Cook |MLS/Membership  
Administrator  
608-755-4841

Sue@RockGreenRealtors.org

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Website [www.rockgreenrealtors.org](http://www.rockgreenrealtors.org)

Editor of *The Real Scene*  
Vicky Kreyer, Association Executive  
Co-Editor  
Sue Cook, MLS/Membership Administrator

## ASSOCIATION NEWS

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### A Note from your Association Executive:



Hello all, summer is finally here. I am loving these 90 degree + days. Perfect weather for all sorts of activities. Mostly around water! LOL

I know there is a lot of you taking vacations, please be safe and enjoy your time off. I know I will as I am heading off to Washington State.

Registration is now out for the Bags Tournament that will benefit Project 16:49. \$25 per person, see the registration form in this issue of *"The Real Scene"*. Sign-up your team today. We will also be collecting items from their Wish List for their kids in housing. You do not need to play in the tournament to attend. All are welcome. July 24<sup>th</sup> at Emmy's bar, 3900 Milton Ave. starting at noon. We can also use items and baskets for the Silent Auction, if you have anything to donate, please bring it to the Association. Many Thanks!!

We are now selling tickets to the August 10<sup>th</sup> Sky Carp ballgame. We have reserved the Coors Light Chill Zone which is exclusively reserved for our group. We only have 125 tickets to sell so you will want to reserve yours early. \$50 will get you a ticket, the party deck, food and a donation to RPAC. More information is in this issue of *"The Real Scene"*.



Also, the Annual Rock-Green Golf outing is going to be on August 4<sup>th</sup> at Glen Erin with dinner following at the Celtic House. They have created an online registration for this year's golf outing or you can always register the old fashioned way, with me. More details within this edition of *"The Real Scene"*. (scan code for online)

### IMPORTANT NUMBERS

Association AE Office	(608) 755-4854
MLS/Membership Office	(608) 755-4841
Association FAX #	(608) 755-4843
e-mail Association Executive	Vicky@RockGreenRealtors.org
e-mail Member Services	Sue@RockGreenRealtors.org
Web Site	www.rockgreenrealtors.org
WRA Members Only	1-800-279-1972
Members Only Legal Hotline	1-800-799-4468
Legal Hotline	(608) 242-2296

### General Office Hours----

**Monday-Thursday | 8:30 a.m. – 5 p.m.**

**Friday | 8:30 a.m. – 12:30 p.m.**



**ROCK-GREEN REALTORS®  
ASSOCIATION  
2020-2021 ASSOCIATION  
COMMITTEE LIST**

**BUDGET/FINANCE**

Jerry Morse, Co-Chair  
Blair Winn, Co-Chair  
Neil Kerwin  
Colleen Nelson  
Connor Fox

**BYLAWS**

Blair Winn, Co-Chair  
Jeff Zuelke, Co-Chair

**DINNER DANCE**

Diana Stoehr, Chair  
Connor Fox, Co-Chair  
Rebecca Bittner  
Val Eagan  
Renae Henry  
Heidi Krenz-Buchanan  
Colleen Nelson  
Paul Schieldt  
Sherri Shaw  
Wade Williams  
Vicky Kreyer

**EQUAL OPPORTUNITY**

Colleen Nelson, Chr.

**GOLF OUTING**

Gary Getchel, Co-Chair  
Al Herbst, Co-Chair  
Paula Carlson  
Deb DeWitt  
Devin Elliott  
Kaye Fulton  
Jeff Myers  
Danielle Schmitz  
Vicky Kreyer

**GOVERNMENT**

**AFFAIRS/ RPAC**

Mary Gilbank-Peterson, Chair  
Kelly Falk  
Connor Fox  
Heidi Krenz-Buchanan  
Stephanie Mawhinney  
Sarah McLean  
Andrea Morse  
Paul Schieldt  
Macy Walter  
Jeff Zuelke

**Community Involvement**

Kim Nickols, Co-Chair  
Kelly Falk, Co-Chair  
Linda Kleinschmidt  
Heidi Krenz-Buchanan  
Patricia Leak  
Stephanie Mawhinney  
Sarah McLean  
Kathy Schultz  
Kierra Wilson  
Lynnette Wirth  
Vicky Kreyer

**MEMBERSHIP/Education/  
Program/Communication**

Wade Williams, Membership-Chr  
Diana Stoehr, Program Chair  
Kelly Falk  
Neil Kerwin  
Andrea Morse  
Verna Saladino

**NOMINATION**

Connor Fox, Association Chair  
Jennifer O'Connell  
Tammy Cherry  
Neil Kerwin  
Wade Williams, MLS Chair  
Kathleen Stumpf  
Chris Burton

**PERSONNEL**

Connor Fox, Association Chair  
Jerry Morse  
Heidi Krenz-Buchanan  
Neil Kerwin  
Colleen Nelson  
Blair Winn  
Verna Saladino, MLS Chair

**PROFESSIONAL STANDARDS**

Wade Williams Chair '13 (T-18)  
Mediator (T-)  
Paul Schieldt, Mediator '12 (T-18)  
Andrea Morse, Griev. Chr '12(T-18)  
Ombuds, Verna Saladino 21(T-)  
Adam Briggs '12 (T-09)  
Julie Budrow '2020 (T-)  
Earl Collins '14 (T-18)  
Deb DeWitt '14 (T-18)  
Carol Esselman '18 (T18)  
Kaye Fulton '12 (T-18)  
Mary Gilbank '12 (T-18)  
Eric Kim '16 (T-14)  
Heidi Krenz-Buchanan '20 (T-)  
Patricia Leak '20 (T-)  
Krista Shortreed '14 (T-13)

**ROY/AWARDS LUNCHEON**

Tammy Cherry, Chair  
Verna Saladino, Incoming President  
Wendy Bumgarner  
Andrea Morse  
Colleen Nelson

**RECRUITMENT**

Colleen Nelson, Chair  
Neil Kerwin  
Andy Dongarra  
Valerie Eagan  
Jerry Morse

**SUNSHINE**

Maryann Warden, Chair  
Mollie Podwell

**YOUNG PRO'S TASK FORCE**

Connor Fox, Chair  
Ben DeWitt  
Deb DeWitt  
Kelly Falk  
Kristin Hoff-Filak  
Neil Kerwin  
Heidi Krenz-Buchanan  
Mary Ellen Mackey

**STRAT PLAN COMMITTEE**

Jerry Morse, Chair  
Neil Kerwin  
Colleen Nelson  
Paul Schieldt  
Ben Shult  
Blair Winn  
Jeff Zuelke

**CORE STANDARDS COMMITTEE**

Jerry Morse - Chair  
Colleen Nelson  
Macy Walter  
Lindsey Chrostowski  
Wade Williams  
Diana Stoehr  
Vicky Kreyer

**ANNOUNCEMENTS**

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**SAVE THE DATES**

**July 24, Bags/Cornhole Tournament.  
Starting at noon @ Emmy's Bar to benefit  
"Project 16:49". Wish list on page 5**

August 4, Rock-Green Annual Golf Outing. Golf at  
Glen Erin & dinner following at The Celtic House

August 10, SkyCarp Ball Game. RPAC Fun Day  
6:30 p.m. game time

October 2<sup>nd</sup> thru 4<sup>th</sup>, WRA Annual Convention @  
the Kalahari Watch for details and registration  
information

October 22, Annual Fun Fair, Emmy's, Noon to 3  
Registration form coming soon,

November 2<sup>nd</sup>, "RPAC After 5" Annual RPAC  
Fundraiser Held at The Barn on Prairie, starting at  
5 P.M.

I will update this schedule monthly as we add/remove  
events and add details to an event. Watch your emails  
and newsletters for more information as it becomes  
available. New events will be in bold print.

**NEED PHOTOS!!!!**

Rock-Green is updating their website.  
Watch your emails as we are in search of  
some amazing photos of Rock and Green  
counties. Landscapes, parks, recreation, land markers,  
scenery anything that shows what Rock and Green  
counties are all about. Please submit these photos to  
Vicky or Sue's emails at the Association office. Watch  
for future photo options as the year progresses. We  
might want to showcase your pets, vacations, families  
and more.



**BE A NATIONAL LEADER IN 2023**

The WRA is now seeking members interested in serving as NAR  
directors representing medium and small boards. This Process  
Includes:

\*Certifying board size: NAR will certify the membership count  
in all boards as of July 31, 2022.

\*Applications: **Members interested in serving, you must  
complete the online application and return it to Sandy  
Bolgrihn at [sandyb@wra.org](mailto:sandyb@wra.org) by Aug. 15, 2022.**

\*Terms: Those members selected will begin serving a one or  
two year term beginning in January 2023.

**REMINDER FOR WRA SERVICE**

As a reminder, you will also need to apply for a NAR committee  
for service beginning in 2023. Apply online at  
[www.narl.realtor/national-leadership/committee-members-  
liasons/committee-selection-process](http://www.narl.realtor/national-leadership/committee-members-liasons/committee-selection-process)

## MLS INFORMATION:

\*\*\* Photos and video taken via a drone, and loaded into the MLS, must be taken by a drone pilot who is certified to operate a drone for commercial purposes. When hiring a drone operator, please ask for their Remote Pilot Certificate number as issued by the FAA. If you are taking your own drone photos or videos for use within the MLS, which would be considered for commercial use, you must have your Remote Pilot's Certificate from the FAA. By loading a photo or video tour into the MLS system, members represent that they have the legal right to use and publish said photo or video for commercial use. **[There is a link on Paragon™ to assist you].**

\*\*\* **Rule Reminder:** The status of Withdrawn by Seller should be used when a seller changes their mind about selling, **but the listing agent does not release them from their listing contract.** Properties in Withdrawn by Seller should not be marketed or shown. Just like with Delayed properties, if the listing agent allows a showing, or a potential co-broke agent shows a property in Withdrawn by Seller status, both agents would be subject to fines by the MLS.

\*\*\*Once a listing is moved to the status of **Withdrawn by Seller**, it cannot be moved back to **Active**. If the listing agent releases the seller from their listing contract, the status should be changed to **Expired**.

Within Paragon, there is an easy way to see the number of potential buyers (Paragon contacts with saved searches that match your listing) at the current list price, and if the price were changed. This functionality is available for partial listings, as well as live listings. (There is a video for you to watch on Paragon™.)

\*\*\***Seller Concessions Field:** The Seller Concessions field is an alpha/numeric field, and allows room for not only the amount of a sale concession, but also a short description of the concession. Appraisers find it helpful to not only have the amount of the concession, but a description as well. While we all like chatting with appraisers, sometimes the call to explain a concession for a past sale comes at an inconvenient time. Minimize appraiser calls by including what the concession was when closing out a property. In the current seller's market, we are seeing sale concessions being offered by the buyer. If the buyer has paid a sale concession (i.e. seller's closing costs), please use the Seller Concession field to report, but indicate **Buyer Concession** (and a description) after the concession amount.

\*\*\* When entering a comp sale (listing sold outside MLS), instead of just entering "sold comp" in the remarks, please include features of the property that are not addressed in our pick lists, especially if there is something unique. Accurate and complete data makes our MLS database more useful for everyone using it. Thank you!

\*\*\***How to find your MLS Agent ID:** Within Paragon, each agent is assigned a User Code and a User ID. If you are asked by a vendor (i.e. website provider) to provide your MLS ID, they could be referring to either of these codes, depending on which field they have incorporated for their product. You can find both of these numbers within the Paragon Agent Roster. Click Membership from the top menu bar, and then Agent Roster. Enter your last name within either the Agent Name or Agent ID field. The results will display both your User Code and your User ID. You can either clarify as to which field they are looking for, or just send them both codes.

*Thank you, Sue*

## MLS Officers/Directors

Wade Williams, President  
Phone: 608-289-7912  
[wadeway@gmail.com](mailto:wadeway@gmail.com)

[Kathleen Stumpf, Treasurer](#)  
Phone: 608-754-2121  
[kstumpf@shorewest.com](mailto:kstumpf@shorewest.com)

Chris Burton, Secretary  
Phone: 608-758-9779  
[burtonc@firstweber.com](mailto:burtonc@firstweber.com)

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[benreinrealty@gmail.com](mailto:benreinrealty@gmail.com)

Eric Kim, 1-Year Director  
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[eric\\_kim1987@yahoo.com](mailto:eric_kim1987@yahoo.com)

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[amorse@ymail.com](mailto:amorse@ymail.com)

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[gloria@thebriggsrealtygroup.com](mailto:gloria@thebriggsrealtygroup.com)

Rebecca Bittner, 2-Year Director  
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[rebeccaibittner@gmail.com](mailto:rebeccaibittner@gmail.com)

Charla Piper, 1-Year Director  
Phone: 608-608-754-2121  
[cpiper@shorewest.com](mailto:cpiper@shorewest.com)

Kimberly Govert-Meris, 1-Year Director  
Phone: 608-365-1481  
[kgmeris@c21affiliated.com](mailto:kgmeris@c21affiliated.com)

# Rock-Green REALTORS® Association, INC. RPAC Fun Night



We are having a fun night at the Ballpark. August 10<sup>th</sup> at the New SkyCarp Ballpark in Beloit. Game time is 6:35 p.m. We have reserved the Coors Light Chill Zone. It is the smaller deck totally reserved for our group only and we will be selling 125 tickets at \$50 each. This will get you your ticket, access to the party deck, food and a donation to RPAC.

\*Enter your Name and #Tickets you would like to reserve #tickets x \$50=amount due

\* Payment Options online Venmo acct: @RockGreen-Realtors | Check or Cash, mail or drop off at the Association Office. Payment is due with registration form.

\* The name you enter is the name we will mark for the RPAC donation. You can list individually or as a group.

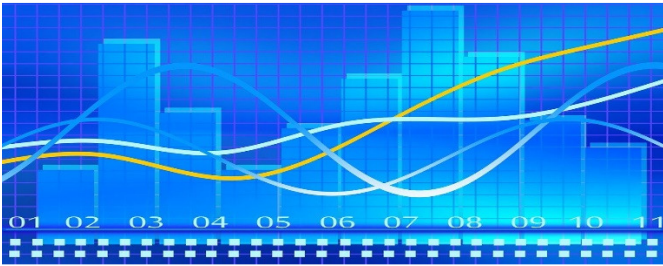
NAME	# TICKETS	# x \$50 =amount due	CK#/CASH/ VENMO

Hosted by your Rock-Green REALTORS® RPAC Committee.



Mary Gilbank-Peterson  
Connor Fox  
Kelly Falk  
Heidi Krenz-Buchanan  
Andrea Morse  
Paul Schieldt

Sarah McLean  
Stephanie Mawhinney  
Macy Walter  
Jeff Zuelke  
Vicky Kreyer



## Rock County Housing Statistics

**Madison, Wis.** —Very tight inventories kept sales down and put strong upward pressure on home sales. Wisconsin's existing home sales fell 5.6% in May compared to sales 12 months earlier. "The median home price rose 11.8% to \$275,000. The inventory situation did not improve in May. Over the past 12 months, new listings dropped 6.5%, and total listings were down 15%.

The annual inflation rate as measured by the percentage increase in the Consumer Price Index spiked to 8.6% in May, which is the largest annual increase since December 1981. The Federal Reserve has accelerated the pace at which it is increasing short-term interest rates in an attempt to mitigate these inflationary pressures.

**Brad Lois**, 2022 Chair of the WRA Board of Directors, **SELLERS REMAIN IN CONTROL FOR NOW:** "This continues to be a very strong seller's market, even with home prices and mortgage rates rising rapidly. There remains significant unmet housing demand from millennial buyers, which should fuel the state housing market through the prime summer sales market."

**Michael Theo**, WRA President and CEO tells us, **AFFORDABILITY WILL CONTINUE TO FALL:** "We're seeing significant annual increases in both home prices and mortgage rates, which is why affordability is falling so quickly. We expect these trends to continue throughout 2022. However, eventually demand pressure will moderate, and this will reduce the seller's advantage in the market."

**Dave Clark**, Marquette University Economist and WRA Consultant, **RISK OF RECESSION INCREASING:** "The Fed just stepped up the pace at which it is increasing short-term interest rates by raising the federal funds rate three quarters of a percent in June. The cumulative effect of increasing short-term interest rates is to slow the economy. Given that real GDP growth was already negative in the first quarter of this year, these Fed actions, which are necessary to control inflation, may push us into a recession if the economy slows too much."

**Rock County Housing Statistics**—The median price for May 2022 is \$240,000 and for the month of May in 2021 it was \$220,000 that was an increase of +9.1% and the **Sales** for May 2022 is 210 and May of 2021 was 209 that was a increase of +0.5%. In May of 2022 there was 2.6 months of **inventory** and in May of 2021 there was 2.8 that was a -7.1% change. Average **days**

**on the market** in May of 2022 was 59 and May of 2021 was 59 that was a 0% change.

**Statewide Housing Statistics**—The median price through May 2022 is \$254,900 and through May of 2021 it was \$230,000 that was an increase of +10.8%. The sales through May of 2022 is 28,368 and through May of 2021 was 30,200 that was a -6.1% change.

All county figures on sales volume and median prices are compiled by WRA and are not seasonally adjusted. Median prices are only computed if the county recorded at least 10 home sales in the quarter. Beginning in 2018, all historical sales volume and median price data from 2015 forward at the county level have been re-benchmarked using the Relitix system that accesses MLS data directly. Data prior to January 2015 is derived from the Techmark system that also accessed MLS data directly.

## RPAC CORNER

**Did you know...**that we have two events scheduled this year for our RPAC Committee? Well, we do.

1<sup>st</sup> Event, August 10 is at the SkyCarp Ball Park, for \$50 a ticket it will get you into the game, food and a lot of fun.

2<sup>nd</sup> Event, November 2, will be our fun event at The Barn on Prairie. "RPAC After 5" a small entry fee will get you into this fun packed event with something for everyone! Last year, everyone had a Great Time. More details to follow soon!

## July 1 Forms

Five revised WB forms will be mandated for use in Wisconsin real estate transactions starting this Friday, July 1:

- WB-24 Option to Purchase
- WB-40 Amendment to Offer to Purchase
- WB-41 Notice Relating to Offer to Purchase
- WB-44 Counter-Offer
- WB-45 Cancellation Agreement and Mutual Release

Copies of the revised forms are available for your use on the DSPS website, in your Transactions (zipForm Edition) digital forms program, and in the subscription-based WRA PDF forms library.

The WRA's forms update resource webpage includes information about the revisions as well as WRA materials and resources that offer in-depth details about the form updates.

\*

July, half a year gone already!!

Wishing all July birthdays the best!

July Events: Not much happening in July, 4<sup>th</sup> Independence Day, 13<sup>th</sup> is the full moon.

If you have any issues or questions for the MLS Officers/Directors, send in a letter or request to speak to the Board directly, then we can add it to the agenda.



Rock-Green REALTORS® Association is always looking for new members/new offices. New member/office applications can be found online at [www.rockgreenrealtors.org](http://www.rockgreenrealtors.org) Forms Library (fees not disclosed online) or call the office, we can fax or email applications if you wish, for new offices, agents, brokers, affiliates and local affiliates. The more the merrier!

### New Members:

Kristen Valente, Shorewest Realtors  
Demarkus English, Keller Williams Realty Signature  
Ryder Radke, Keller Williams Realty Signature

### Members Transferring:

Jackie Borgwardt, leaving Associated Bank, joining Johnson Bank

### Members Leaving:

Patrick McGuire (retiring), Shorewest Realtors

**New Members**—Welcome to your local Association, Please make sure to complete the Code of Ethics online portion prior to attending the New Member course. Instructions will be in your New Member Welcome packet. If you have any questions please call us.



**"Please make sure you take your orientation class before your six (6) months is up. You signed a paper stating you would take it before the six (6) months was up." Thank you!**

### New Member Orientation 2022

August 11, 2022

November 10, 2022

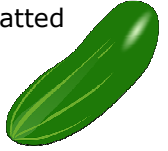
**"Thank you Wade Williams for being our orientation instructor, very much appreciated. Thank you to Beth Hanthorn for participating with Wade."**



# RECIPES

## Cucumber Chip Dip

1 lg. cucumber, finely dices and patted dry  
1 (8 oz.) pkg. cream cheese, softened  
1 T. milk  
1 tsp. onion salt  
1 sm. onion, finely diced



Press cucumber piced dry with paper towel. Blend cream cheese with milk until very smooth. Stir in onion salt. Add dices cucumbers and dices inion. Serve with crackers. (Very refreshing)

## Cranberry-Marshmallow Salad

2 c. raw ground cranberries  
4 c. mini marshmallows  
½ c. sugar  
1 c. chopped, unpared apples  
½ c. chopped walnuts  
1 c. pineapple chunks  
1 c. whipped cream

Combine all ingredients and refrigerate overnight. Sweet, but tangy—great with turkey or ham.

*Barb Tapovatz Tried' n True*

**If you have a recipe you would like to share email: [sue@rockgreenrealtors.org](mailto:sue@rockgreenrealtors.org) Make sure you have copyright permission.**

## 2023 Annual Dues Pre-Payment Plan

2023 you say? Yes, this is a program we started a few years ago and it has helped members get a head start on your dues so that you don't get caught paying the whole total in November when the holiday season starts. It is your choice, you can pay monthly, quarterly or just pay half then pay the other half when due or any amount at any time for a one-time \$5 counter fee. If you pay the total amount at any time there will not be a fee. Examples are: Monthly (Feb. 2022 thru September 2022) is \$88.50 a month with the last payment adjusted when we find out what the dues totals are. Quarterly (March, May, July and September) are \$177 with the last payment adjusted if needed. Estimated total \$708.00.



Rock-Green REALTORS®  
Association, Inc.



Scan to  
Register  
Online

# Golf Outing

Thursday, August 04

**Glen Erin Golf Course**



# \$75

## PER PERSON

Includes golf & Dinner

**Same Low Cost!**

Games & Prizes (On Course)

**For Hole Sponsorship**

Contact Al Herbst @ 608-313-8383  
Allen.herbst@bankatfirstnational.com

Golf Only @ 11:00 a.m. ---\$55.00

Dinner Only @ 4:45 p.m. -\$20.00

(Celtic House at Glen Erin)

Registration: 10 a.m. – 11:00 a.m.

Shotgun Start @ 11:00 a.m.

Dinner to follow in the "Celtic House"

Registration Deadline is July 21, 2022



## 2022 REGISTRATION FORM

Name \_\_\_\_\_ Golf \_\_\_\_\_ Dinner \_\_\_\_\_

Name \_\_\_\_\_ Golf \_\_\_\_\_ Dinner \_\_\_\_\_

Name \_\_\_\_\_ Golf \_\_\_\_\_ Dinner \_\_\_\_\_

Name \_\_\_\_\_ Golf \_\_\_\_\_ Dinner \_\_\_\_\_

**Must be in attendance to win door prizes.**

MAKE CHECKS PAYABLE TO:  
**Rock-Green REALTORS®  
Association, Inc.**  
Remit amount for golf &  
dinners listed on this  
registration form.

Bring or Mail to:  
**Rock-Green REALTORS®  
4451 Woodgate Drive, Suite  
100, Janesville, WI 53546**

**Registrations will not be  
accepted without all  
monies accompanying  
names of registrants.**

# JULY BIRTHDAYS

3	Heather Spies
	Kenneth Redeker
	Sara Reque
4	Wayne E Jacobson
6	Verna Saladino
	Chris Tuescher
8	Becky Bittner
9	Barb Smith
	Melanie Simmons
12	Mollie Podwell
13	Gretchen Anderson
15	Christopher Terrell
16	Becky Zuelke
	Jeffrey Joseph
	Brittney Mansur
17	Lindsey Chrostowski
	Al Herbst
	Madeline Smart
19	David Love
20	Lori Hagemann
21	Steven Greene
	Kathy Schultz
22	Stephen Biedermann
	Rion Tovar-South
25	Andy Dongarra
	Chris Mayhew
26	Kimberly Nickols
28	Carole Cullen
29	Jasinto Catalan
30	Kirsten Willians
	Jodi Stromberg

**Have we missed your Birthday?**  
Please let us know so that we may acknowledge your special day.

## Appraiser Request:

With the ongoing COVID pandemic, appraisers are having to rely more on MLS photos for property condition. While the interior photos are generally more than sufficient, it is the exterior photos that we need help with. When possible, please provide photos of all four sides of the exterior along with any exterior amenities. Thank you.

## DATES TO REMEMBER

7

### JULY 2022

NO MEETINGS IN JULY

### UPCOMING EVENTS 2022

Aug. 4, Annual Golf Outing, Glen Erin & The Celtic House

Aug. 10, RPAC Fun night @ SkyCarp ball game

Aug. 11, New Member Orientation, Assoc. office 9 a.m.

Aug. 15-16, Vicky out of office, Assoc. Exec. Council Meetings

Aug. 17, Assoc. B.O.D. meeting, Assoc. Office 8:45 A.M.

Aug. 25, MLS B.O.D. mtg, 9 A.M., Assoc. office



## AUGUST BIRTHDAYS

1	Carol Roehl	22	Taylor Golz
3	Michael Lunde	23	Greg Heinen
	Theresa Streuly	24	Charles Stanhope
	Randy Walters		K Andreah Briarmoon
5	Sara Luchsinger		Deborah O'Brien
8	Jenny Hallett	25	Jeffrey Frost
12	Sandra Nehls	26	Harry Devitt
	Dixie Kalk		Donna Pass
13	Brett Gill	27	Vicky Kreyer
14	Donna Panico	28	Bianca Singer
	Allan Brillman		Kay Butterfield
16	Kimberly VanMatre	31	Bob Mack
17	Gary Loos		Mary Ellen Mackey
19	Kurt Kirchenwitz		

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